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Cisco Video Sales Essentials VSE

Cisco 700-020

Version Demo

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QUESTION NO: 1

Which call control solution supports messaging, meeting and calling?

- A. Spark
- B. UCM
- C. Expressway
- D. HCS

ANSWER: A

QUESTION NO: 2

Which premise-based conferencing solution works with Conductor, TMS and WebEx to create a CMR Hybrid solutions?

- A. MSE8000
- B. Cisco Meeting Server
- C. TelePresence Server
- D. Spark

ANSWER: B

QUESTION NO: 3

Which cloud-based call control solution supports unified communications and contact center?

- A. Spark
- B. UCM
- C. Expressway
- D. HCS

ANSWER: D

QUESTION NO: 4

Which Spark package supports meetings up to 200 people powered by WebEx and 25 people powered by Spark?

- A. Advanced, or M2
- B. Premium, or M3
- C. Meeting Center
- D. Plus, or M1

ANSWER: D

QUESTION NO: 5

What can a Cisco solution enable a human resources line of business customer to do?

- A. Increase sales while lowering costs.
- B. Deploy and manage training company-wide.
- C. Reduce real estate costs and environmental impact.
- D. Encourage or enforce employees to follow guidelines when booking travel.

ANSWER: B

QUESTION NO: 6

Which on-premise call control solution supports unified communications and contact center?

- A. Expressway
- B. UCM
- C. HCS
- D. Spark

ANSWER: B

QUESTION NO: 7

Which mobile endpoint is designed to work with Cisco Meeting Server?

- A. Spark
- B. Jabber
- C. CMA
- D. WebEx

ANSWER: C

QUESTION NO: 8

What can a Cisco solution enable a travel leader line of business customer to do?

- A. Keep employees up-to-date on regulatory requirements.
- B. Provide a face-to-face experience that makes the work stream productive.
- C. Improve access to primary and specialist caregivers.
- D. Improve supply chain agility through improved partner and supplier relationships via face-to-face video.

ANSWER: D

QUESTION NO: 9

Which management solution works with endpoints registered to UCM, VCS and Expressway?

- A. TMS
- B. CMA
- C. CMR
- D. Prime

ANSWER: A

QUESTION NO: 10

Where can you find links to upcoming informational webinars, training resources, and other helpful partner resource links?

- A. Cisco Collaboration Community
- B. Collaboration Page for Partners
- C. Refresh Collab Website
- D. Project Workplace

ANSWER: B