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Cisco SMB Product and Positioning Technical Overview

Cisco 700-751

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QUESTION NO: 1

Which two are key benefits of 3504 controllers? (Choose two.)

- A. Available in various form factors
- B. Supports 1Gbps throughput
- C. Supports modular power supply
- D. Supports HA with SSO capability
- E. Supports 150 APs and 3000 clients

ANSWER: A E

QUESTION NO: 2

Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

- A. Small form factor makes it easy to install and service
- B. Network based backup solution for mission critical application
- C. Provide first line of defense against threats
- D. Integrated secure Wi-Fi to support guest devices

ANSWER: C

QUESTION NO: 3

What is the key architectural component that allows Cisco Meraki's datacenters to be fully HIPAA and PCI compliant?

- A. Layer 7 application fingerprinting
- B. Out-of-band control plane
- C. Non-existent command line interface
- D. Controller and server-free design

ANSWER: B

QUESTION NO: 4

Which are two features of the Cisco 1100 or 4000 series ISR router product lines? (Choose two.)

- A. Limited connectivity options
- B. Advanced LTE backup connectivity offering network resiliency for business continuity
- C. 50 to 200 Mbps WAN connections with rich branch services - the same services found at HQ
- D. Cloud-based hardware management
- E. Unified communications with series build apps for Cisco TDM

ANSWER: B C

QUESTION NO: 5

Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)

- A. Niche business functionality
- B. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace
- C. Logical upgrade & replacement for the Cisco Catalyst 2960-Plus, at the same price
- D. Built for large scale deployments
- E. Contains advanced encryption functionality

ANSWER: A E

QUESTION NO: 6

Which are two hyperFlex architectural differentiators? (Choose two.)

- A. Next Gen Consolidated Data Platform
- B. Simplified Policy Based Management
- C. Pre-integrated UCS Rack and Blades + Cisco HX Data Platform
- D. Cisco Fabric Computing

E. High density form factor

ANSWER: B C

QUESTION NO: 7

Which is the range of users is supported by the Business Edition 4000 (BE4000)?

- A. 10-120
- B. 10-200
- C. 1000-1200
- D. 100-120

ANSWER: B

QUESTION NO: 8

Which statement is true regarding Next Generation Firewall?

- A. Providing the fastest threat detection in the industry
- B. Facilitating critical protection from constant, dynamic, and rapidly evolving web threats
- C. Blocking malicious destinations before a connection is ever established
- D. Integrating deep visibility, preeminent intelligence, and superior protection

ANSWER: B

QUESTION NO: 9

What is Meraki's core vision and value proposition?

- A. To shape the future of the internet by creating opportunities for investors and ecosystem partners
- B. To provide a complete cloud-managed IT solution through simplifying powerful technology
- C. To operate in increasingly mobile, modern networks by delivering preventative protection without compromising performance

D. To lead in the invention and development of the industry's most advanced information technologies

ANSWER: C

QUESTION NO: 10

Which two statements regarding Cisco's wireless product offerings are true? (Choose two.)

- A. The Cisco Wireless portfolio was built to support on premises enterprise and business class solutions only,
- B. Cisco Meraki's MR 30H and MR 33 are 802.11AC access points with dedicated security.
- C. The Aironet 3800 is geared for the small and medium-size business, especially teleworkers.
- D. The portfolio of wireless solutions can meet the size of the network and customer requirements.
- E. Wireless solutions are the same for on-premises enterprise and business class customers

ANSWER: B C