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**SAP Certified Application Associate - SAP  
S/4HANA Sales 1809 Upskilling**

**SAP C TS460 1809**

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## QUESTION NO: 1

What are requirements for customer consignment processing? There are 2 correct answers to this question.

- A. The consignment fill-up requires a billing document
- B. The consignment returns requires a warehouse task for picking
- C. The consignment pick-up requires a good receipt
- D. The consignment issue requires a delivery document

ANSWER: C D

## QUESTION NO: 2

Which parameters control the availability check? There are 2 correct answers to this question.

- A. Loading group
- B. Schedule line category
- C. Checking group
- D. Transportation group

ANSWER: B C

## QUESTION NO: 3

What does SAP HANA use to classify the usefulness of data? Please choose the correct answer.

- A. Tiers
- B. Confidentiality
- C. Temperatures
- D. Colors

ANSWER: C

## QUESTION NO: 4

Your customer requires billing to run for all invoices on the day of each month. How do you set up this requirements? Please choose the correct answer.

- A. Set up a factory calendar for the bill-to-party and assign it to the general billing interface
- B. Set up a factory calendar and assign it to the customer role of the business partner master of the payer
- C. Set up a periodic billing plan for this bill-to-party and assign it to the customer role of the business partner master
- D. Set up a job for background processing for this payer at the end of each month

ANSWER: D

## QUESTION NO: 5

The shipping condition in a sales order? Please choose the correct answer.

- A. Ship-to party
- B. Payer
- C. Bill-to party
- D. Sold-to par

ANSWER: D

## QUESTION NO: 6

You save a billing document for an invoice. What happens? There are 2 correct answers to this question.

- A. The credit limit check is performed
- B. The goods issue is posted
- C. The account receivable is posted
- D. The document flow is updated

ANSWER: C D

## QUESTION NO: 7

Your customer wants to ensure that any subsequent text changes in a source document are automatically transferred to the subsequent document.

Which option in standard Sales and Distribution is available to fulfill this requirement? Please choose the correct answer.

- A. Copying text
- B. Transfer routine
- C. Referencing text
- D. Requirement routine

**ANSWER: C**

## QUESTION NO: 8

Which of the following actions can you directly execute in the SAP Fiori app "Manage Sales Orders"? There are 3 correct answers to this question.

- A. Create sales orders
- B. Reject all items in a sales order
- C. Release credit blocks
- D. Remove billing blocks
- E. Create billing documents

**ANSWER: A B D**

## QUESTION NO: 9

Which organizational unit represents the geographical aspect of the organization in Sales and Distribution?

Please choose the correct answer.

- A. Distribution channel
- B. Sales group
- C. Sales office

D. Sales district

**ANSWER: C**

## QUESTION NO: 10

What are some of the SAP Fiori user types? There are 3 correct answers to this question.

- A. Employee
- B. Developer
- C. Business partner
- D. Occasional
- E. Expert

**ANSWER: B D E**