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SAP C C4H410 01

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QUESTION NO: 1

Which of the following activities do you perform when you create an interactive dashboard? (3 correct answers)

- A. Define key figure exceptions
- B. Select report variants
- C. Define chart interaction
- D. Select data sources
- E. Define access by business role

ANSWER: B C E

QUESTION NO: 2

Administration and configuration functionality is available in the HTML5 UI. Determine whether this statement is true or false.

- A. False
- B. True

ANSWER: B

QUESTION NO: 3

On which of the following dimensions can you define a sales target plan? (2 correct answers)

- A. Service Category
- B. Sales Unit
- C. Account Hierarchy
- D. Product Category

ANSWER: B D

QUESTION NO: 4

Activity List is a grouping of activities of a certain type. Determine whether this statement is true or false.

- A. False

B. True

ANSWER: B

QUESTION NO: 5

To set the pricing status to 'calculated successfully' in a sales order, what must you trigger?

- A. Trigger simulation in the sales order when in offline mode
- B. Trigger simulation on the sales order in a non-integrated environment
- C. Trigger simulation on the sales order in an integrated environment
- D. Trigger Submit for Approval in the sales order

ANSWER: C

QUESTION NO: 6

You have enabled offline pricing for SAP Hybris Cloud for Customer What is the only field available for Order Item entry in SAP Hybris Cloud for Customer extended mobile app?

- A. Base Price
- B. Calculated Price
- C. Estimated Price
- D. Negotiated Price

ANSWER: C

QUESTION NO: 7

What activities do you perform in the Administrator work center to enable a new social media channel? (3 correct answers)

- A. Define the ticket priority with the social media channel provider
- B. Create and schedule a social media import run
- C. Select the channel type
- D. Select the social media channel service level
- E. Set up access to your social media account

ANSWER: A B D

QUESTION NO: 8

What information is available when a customer visit is conducted? (2 correct answers)

- A. Product availability check
- B. Checklists
- C. Last visit details and notes
- D. Account product lists

ANSWER: B C

QUESTION NO: 9

You need to enable offline pricing for an SAP Hybris Cloud for customer system. What do you need to replicate?

- A. Sales area specific pricing procedure
- B. Sales area specific customer price conditions
- C. Territory specific customer pricing conditions
- D. Sales area specific customer price lists

ANSWER: A

QUESTION NO: 10

How can you give a business user access to a work center view? (2 correct answers)

- A. Create a business role that has access to the work center view and assign it to the business user
- B. Copy the access rights from a business user who already has access to the work center view
- C. Use business scoping to activate the work center containing the view
- D. Assign the business user to the territory structure

ANSWER: B C