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## Nutanix Certified Sales Representative (NCSR): Level 1

Nutanix NCSR-Level-1

Version Demo

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## QUESTION NO: 1

A customer has a dataintensive application that generates a lot of reads and writes.

What benefit does Nutanix offer that should be positioned for this customer?

- A. Data protection
- B. Data deduplication
- C. Data redundancy
- D. Data locality

**ANSWER: D**

## QUESTION NO: 2

Which Nutanix product provides ease of application, automation, and lifecycle management?

- A. XRay
- B. Calm
- C. Xtract
- D. AHV

**ANSWER: B**

## QUESTION NO: 3

Which is true for traditional 3tier architecture?

- A. The entire datacenter contained in 4U space
- B. Separate hardware components often from a number of different vendors
- C. Single management interface spanning servers, storage and hypervisor

D. Single type of appliance continuously stacked to meet the needs of the business

**ANSWER: B**

## QUESTION NO: 4

A prospect wants the benefits of HCI, but wants to avoid removing its existing Cisco UCS Infrastructure. What should be brought to the prospect's attention in this situation?

- A. Nutanix Enterprise Cloud software is fully tested to run on Cisco UCS servers at high performance with unlimited scalability
- B. Nutanix Enterprise Cloud software is 100% compatible with all hardware vendor platforms
- C. Nutanix provides the freedom to replace the Cisco hardware when it goes endoflife, after implementing the Nutanix Enterprise Cloud software solution
- D. When running on a cisco hyperflex, the company can still use its Cisco UCS infrastructure

**ANSWER: A**

## QUESTION NO: 5

Which initial service does Xi Cloud offer?

- A. Disaster Recovery Service
- B. VDI Service
- C. Database Service
- D. Email Service

**ANSWER: A**