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## Selling HP Business Personal Systems Hardware 2020

HP HP2-I15

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## QUESTION NO: 1

Which HP product has HP Sure View Gen3 as an option?

- A. HP ProBook 400 G6 series Notebook PC
- B. HPProOne600G4AiOPC
- C. HPEliteOne800G5AiOPC
- D. HPChromebook14G5

## ANSWER: C

### Explanation:

Reference: <https://www.thurrott.com/hardware/196696/hp-introduces-third-gen-of-hp-sureview-with-new-elitebook-x360-830-eliteone-800-all-in-one>

## QUESTION NO: 2

How does the experience age change the workplace as compared to the Information age?

(Select three.)

- A. smaller open offices
- B. large open offices
- C. fixed desks offices
- D. more car parking for employees
- E. collaboration areas
- F. cubicle work environment
- G. at-home workspace solutions

## ANSWER: A E G

## QUESTION NO: 3

How does the HP Manageability Integration Kit plug-In for Microsoft' SCCM help IT administrators?

- A. It creates and maintains a robust software image for large rapid deployments.
- B. It groups PCs into physical groups based on location, so they are easy to find and manage.
- C. It physically locates PCs that have gone missing, similar to "find my phone."
- D. It updates and maintains software and security settings across a fleet of PCs.

**ANSWER: C**

## QUESTION NO: 4

As a result of HP's mission to reinvent technology, which "world's first" HP inventions help businesses modernize their working environment? (Select three.)

- A. world's longest battery life in an AMD-based mainstream business notebook
- B. world's first bezel-less screen
- C. highest screen-to-body ratio in a business convertible
- D. world's longest battery life in a 14" business convertible
- E. world's first facial scanner
- F. world's first fingerprint reader
- G. world's first detachable digital pen

**ANSWER: C D G**

## QUESTION NO: 5

How does HP lead the industry with security?

- A. by forcing all users to use multi-factor authentication
- B. by adding digitally-enforced Kensington locks to all devices
- C. by enforcing policies for all users to regularly update Microsoft Windows and any security programs
- D. by providing a comprehensive suite of security solutions that help protect customer devices, identity, and data with hardware-enforced protections

**ANSWER: D**

## QUESTION NO: 6

What are some of the HP Lifecycle Services benefits? (Select two.)

- A. IT asset and budget optimization
- B. installation and management of servers, networking equipment, printers, and all software for your devices
- C. proactive security and management of qualified HP and 3rd party PC devices
- D. proactive replacement of HP batteries and hard drives before they cause downtime
- E. advanced security policy management for all endpoint devices manufactured by HP

ANSWER: C D

## QUESTION NO: 7

What is true about HP Sure Click?

- A. It isolates web content in a virtual machine, where malware cannot affect other tabs, applications, or the operating system.
- B. It helps IT departments develop and maintain policies for supported web browsers.
- C. It helps IT administrators deploy and maintain security settings across a fleet of PCs.
- D. It monitors keyboard clicks and adjusts the feel of the keys so that the user has a nice experience using the keyboard on an HP EliteBook.

ANSWER: A

## QUESTION NO: 8

What is the correct response to the following customer question? What does HP Sure Run do for me?

- A. It has the capability to run all your office programs in the cloud to give you more speed on your computer.
- B. It monitors critical processes, alerts users and IT of any changes, and restarts stopped processes automatically. It is designed to keep you safe with little disruption.
- C. It monitors all applications to see if they are running correctly and not consuming too much memory, it also informs IT when you need more cloud storage space.
- D. While carrying your HP EliteBook, it monitors how many steps you take daily to keep you healthy.

**ANSWER: B**