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Salesforce Accredited B2B Commerce Administrator (WI25)

Salesforce B2B-Commerce-Administrator

Version Demo

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QUESTION NO: 1

How many Catalogs can an admin assign to a single store?

- A. 5.0
- B. 1.0
- C. 3.0
- D. 2.0

ANSWER: B

QUESTION NO: 2

Which two Product Statuses enable a user to view a product?

Choose 2 answers

- A. Blocked
- B. Not Orderable
- C. Released
Visible
- D. viewable

ANSWER: B C

QUESTION NO: 3

A Salesforce B2B Commerce Community User authenticates to the storefront but does not see not entitled Products.

What are three potential causes a user may NOT see entitled Products?

Choose 3 answers

- A. Account Group of user's Account does not have any Price lists associated to it.
- B. The Account Group is only associated to one pricelist.
- C. Entitled pricelists are associated to a different community.
- D. Salesforce B2B Commerce custom field "Currency" on User Object is not populated.
- E. Products in the pricelists are marked "in Creation" Status.

ANSWER: A D E

QUESTION NO: 4

Which is a workspace in the Commerce App?

- A. Content Management
- B. Commerce Reports
- C. Product
- D. Search

ANSWER: C

QUESTION NO: 5

In which order do Page Configuration values roll-up?

- A. Global Page > Global All > Storefront Page > Storefront All
- B. Storefront Page > Storefront All > Global Page > Global All
- C. Global All > Global Page > Storefront All > Storefront Page
- D. Storefront All > Storefront Page > Global All > Global Page

ANSWER: C

QUESTION NO: 6

What is the difference between a Kit and a Bundle?

- A. The pricing of a Bundle is determined by the price list item associated with the Bundle.
- B. A Bundle is constructed by the customer.
- C. The pricing of a Bundle is determined by the products contained in the Bundle, but a Kit price is determined by the price list item associated with the Kit.
- D. A Bundle is a tightly related set of products.

ANSWER: A

QUESTION NO: 7

What three job titles would likely come up for users that commonly interact with Salesforce B2B Commerce storefronts?

- A. Purchasing directors
- B. Project managers
- C. Wholesale buyers
- D. Purchasing managers
- E. Equipment technicians

ANSWER: A C D

QUESTION NO: 8

Which two records can an Administrator bulk update in the Commerce app?

- A. Pricing
- B. Catalogs
- C. Products
- D. Stores

ANSWER: C D

QUESTION NO: 9

Which three languages are supported for localized content in Search results on B2B Storefronts?

- A. German (Switzerland)
- B. Spanish
- C. Estonian
- D. Catalan
- E. English

ANSWER: A B E

QUESTION NO: 10

What is true about the use of Product Specs?

- A. They can be applied to accounts.

- B. They can be Included as a condition to be tested on a promotion rule.
- C. They can be used to define product specific pricing
- D. A They can be used in the faceted search and/or displayed on the POP specifications tab.

ANSWER: D