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IBM Cloud Professional Sales Engineer v1

IBM C1000-101

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QUESTION NO: 1

A customer needs to easily adopt cloud-native design and development practices for new applications and their existing applications without cloud provider lock-in. Which solution should be recommended?

- A. IBM Cloud Pak for Data
- B. IBM Cloud Pak for Applications
- C. IBM Cloud Pak for Security
- D. IBM Cloud Pak for Automation

ANSWER: D

QUESTION NO: 2

For a client to get started using IBM Cloud Tutorials, which two items are considered must-have tools to be productive with IBM Cloud?

- A. VMware
- B. Red Hat OpenShift
- C. IBM Cloud CLI
- D. Git
- E. VPC

ANSWER: C D

Explanation:

<https://cloud.ibm.com/docs/solution-tutorials?topic=solution-tutorials-tutorials>

Install must-have tools to be productive with IBM Cloud:

QUESTION NO: 3

A client needs a solution for storing electronic health records (EHR) using IBM Cloud Services. With which mandatory industry compliance must IBM Cloud services be compliant?

- A. HIPAA
- B. ISO27001
- C. pci dss

D. FFIEC

ANSWER: A

QUESTION NO: 4

The IBM Cloud Cost Estimator will generate a quote for which two resources?

- A. Bare Metal Servers
- B. Kubernetes Service
- C. Virtual Server on Classic
- D. Red Hat OpenShift on IBM Cloud
- E. Cloud Object Storage

ANSWER: A E

QUESTION NO: 5

What are two subjects of an Identity & Access Management (IAM) policy?

- A. Administrator
- B. Resource Group
- C. Service IDs
- D. Access Group
- E. API Keys

ANSWER: C D

Explanation:

<https://cloud.ibm.com/docs/account?topic=account-iamoverview>

QUESTION NO: 6

What are two core benefits of IBM Cloud Virtual Private Cloud (VPC)?

- A. flexible business growth
- B. fault tolerance with multiple VPC subnets
- C. flat monthly billing

- D. lower licensing charges with Integrated Facility for Linux (IFLs)
- E. cloning resources

ANSWER: A B

Explanation:

<https://www.ibm.com/cloud/learn/vpc#toc-benefits-1bZ7yTDN>

QUESTION NO: 7

To whom does the responsibility for security of a clients' environments in the IBM Cloud belong?

- A. Security is the operating system vendor's responsibility.
- B. Security is IBM's responsibility.
- C. Security is the client's responsibility.
- D. Security is a shared responsibility between IBM and the client.

ANSWER: C

QUESTION NO: 8

A small business has been running a sales application for the past 10 years on a legacy RDMS database. The sales group connects to the application by mobile or desktop type devices. They are planning to expand their operations globally. Which IBM offering can the client use to rehost the application on IBM Cloud?

- A. Transit
- B. Red Hat OpenShift
- C. KVM
- D. Virtual Private Cloud

ANSWER: B

QUESTION NO: 9

Which two IBM Cloud services would be recommended in a cloud-native use case?

- A. Red Hat OpenShift
- B. IBM Cloud Continuous Delivery
- C. IBM VCS offering

- D. IBM Virtual Server Instance
- E. IBM Power Systems Virtual Server on IBM Cloud

ANSWER: A B

QUESTION NO: 10

In what situation are platform metrics used to collect performance data for an IBM Cloud instance instead of using the Sysdig agent?

- A. when a Docker container needs to be monitored
- B. when the Sysdig collector instances need to cross regions
- C. when enabling metrics for Identity S Access Management (IAM) integration monitoring
- D. when a native Sysdig agent cannot be installed

ANSWER: B