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**SAP Certified Application Associate SAP
S/4HANA Cloud (public) Sales Implementation**

SAP C S4CS 2208

Version Demo

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QUESTION NO: 1

Scope Item Level for Financial Supply Chain Management

To which of the following objects do you assign approval patterns to manage bank accounts? 2 answers

- A. Company code
- B. Account type
- C. Bank account ID
- D. Payment signatory

ANSWER: A B

QUESTION NO: 2

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud. Which business role can post goods issues?

- A. Resource manager
- B. Inventory manager
- C. Shipping specialist
- D. Warehouse clerk

ANSWER: C

QUESTION NO: 3

In SAP S/4HANA Cloud, which documents can be subsequently created after a sales inquiry? (2)

- A. Quantity contract
- B. Sales quotation
- C. Value contract
- D. Sales order

ANSWER: B D

QUESTION NO: 4

What can you do with the Manage Sales Quotations app? (3)

- A. Extend the validity period for a selected sales quotation
- B. Process output for a selected sales quotation
- C. Reject all items for a selected sales quotation
- D. Search for sales quotations using a free text search
- E. Execute the price determination for a selected sales quotation

ANSWER: A C D

QUESTION NO: 5

Which organizational units are directly linked to a plant? (2)

- A. Sales office
- B. Credit control area
- C. Storage location
- D. Company code

ANSWER: C D

QUESTION NO: 6

Which information must you enter manually in the invoice correction process?

- A. Billing plan
- B. Order reason
- C. Billing block
- D. Return reason

ANSWER: B

QUESTION NO: 7

You execute the Sell from Stock (BD9) process. At which process step is the billing due list updated? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study

yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Create delivery
- B. Post goods issue
- C. Job scheduling for billing creation
- D. Execute picking

ANSWER: D

QUESTION NO: 8

In which implementation phase do you perform data load preparation? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate

answers. Contribute: Please send the correct answers with reference text/link on

- A. Realize
- B. Deploy
- C. Explore

ANSWER: A

QUESTION NO: 9

Which of the following documents can be used as a reference to create debit memo requests? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- A. Value contract
- B. Sales order
- C. Quantity contract
- D. Billing document

ANSWER: A B

QUESTION NO: 10

According to the SAP Activate methodology, in what phase is the Fit-to-Standard workshop executed? Please choose the correct answer.

- A. Prepare
- B. Deploy

C. Realize

D. Explore

ANSWER: D