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QUESTION NO: 1

What can you import using the Bulk Import feature?

- A. Pricebooks
- B. Markets
- C. Attributes
- D. users

ANSWER: D

QUESTION NO: 2

Which of the following applies to document generation?

Note: There are 3 correct answers to this question.

- A. CTX tags cannot be utilized in templates.
- B. New templates versions are uploaded through File management section.
- C. Quote proposal may be sent with a generated documents.
- D. Excel templates always result with excel output documents.
- E. Default output documents format can be set on the system level.

ANSWER: B C E

QUESTION NO: 3

Which factors influence the calculation of Net price?

Note: There are 2 correct answers to this question.

- A. List price
- B. Extended list price
- C. Quantity

D. Discount

ANSWER: A D

QUESTION NO: 4

Your customer has a requirement where the maximum allowed discount for all products with "Accessory product Type is 20%, except for user Type "Manager", who are allowed to discount up to 30% on all products, what is the standard way to implement his requirement?

- A.** * Write a custom cart calculation script of Row Type "Cartitem" to reset the item discount to 0 If current User Type is manager and the discount is over 30.
* Write a Custom Cart Calculation Script of Row Type Cartitem to reset item discount to 0 if the current user type is no manager and the discount is over 20.
- B.** * Create two rules in Discounts/Multipliers, one for product Type "Accessory" with a maximum value of 20 and condition [NEQ] (<*CTX(Visitor.UserTypeName) *, manager) * Create the other for product Type Accessory with a maximum value of 30 and condition [EQ] (<*CTX Visitor. UserType.Name) >,Manager)
- C.** * Create a Quote Item Custom Field "maximum Discount" with a calculation of [if] ([EQ] (c*CTX (visitorType.Name)>, manager)) {30}{200} [ENDIF]
* Create a rule in Discounts/multipliers for product Type "Accessory" with a maximum value of * > CTX (Quote.Currentitem.CustomField(maximum Discount))* >
- D.** * Create two rules in Discounts/multipliers, one for product Type "Accessory" with a maximum value of 20, the other for user Type 'Manager' with a maximum value of 30.
* In Discounting Priorities, ensure user Type has a lower Rank than product type.

ANSWER: D

QUESTION NO: 5

Which of the following CPQ events trigger evaluation of the Quote item Default Discounts?

- A.** For all items, every time user lands on the Quote.
- B.** Whenever Reprice Quote action is executed.
- C.** When each individual item is added to the cart for the first time.
- D.** For all items, whenever Quote market changes.

ANSWER: C

QUESTION NO: 6

Which options can the end user edit in the User page?

Note: There are 2 correct answers to this question.

- A. Default Dictionary
- B. Default Pricebook
- C. Domain Name
- D. User Type

ANSWER: A B

QUESTION NO: 7

In a Configurable Product, there is a requirement to disallow some attributes if the value of attribute "Number of users" equal to or greater than 100, and less than 1000. How would you write this condition in a product rule?

Note: There are 2 correct answers to this question.

- A. [AND] ([GEQ] (<*Value (Number of user)*>, 100), [LT] (<*Value (Number of users)*>, 1000))
- B. [IN] (<*Value (Number of user)*>, 100, 1000)
- C. [OR] ([GEQ] (<*Value (Number of user)*>, 100), [LT] (<*Value (Number of users)*>, 1000))
- D. [INR](<*Value (Number of user)*>, 100,999)

ANSWER: A D

QUESTION NO: 8

Why should the attribute Display setting hidden calculated be avoided?

- A. It executes twice which harms performance
- B. Execution order cannot be controlled.
- C. It only accepts number inputs.

D. It cannot be displayed to the user.

ANSWER: A B

QUESTION NO: 9

Which of the following python lines would set the display value "20 GB" (value code "20GB") for a dropdown attribute named "Additional Disk Space"?

- A. Tagparserproduct. Parsetring ("<*Selectvalue(Additional Disk Space:20 GB)*>")
- B. Tagparserproduct. Parsetring ("<*Assign Value(Additional Disk Space:20 GB)*>")
- C. Product.Attributes.GetByName ("Additional Disk Space")SelectValue("20 GB")
- D. Product.Attributes.GetByName ("Additional Disk Space")AssignValue("20 GB")

ANSWER: D

QUESTION NO: 10

Which tag is standard used in Workflow condition for Approval-related quote actions?

- A. <*GI(ExceedeDiscount)*>
- B. <*ApprovalRequired*>
- C. <*ResponsibleApprovers*>
- D. <*ISApproved *>

ANSWER: B