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QUESTION NO: 1

Which of the following pipeline runs creates a new dataset that can be viewed in dashboards?

- A. Reset Data
- B. Validate and Transfer
- C. Approve Calculated Data
- D. Purge Approved Data

ANSWER: C

QUESTION NO: 2

For which objects can you create a Variable? Note: There are 3 correct answers to this question.

- A. Rate Table
- B. Lookup Table
- C. Classifier
- D. Territory
- E. Formula

ANSWER: A B D

QUESTION NO: 3

Which of the following features of SAP Commissions contribute to upholding data privacy regulations? Note: There are 2 correct answers to this question.

- A. Block an individual position from a purge.
- B. Automatically purge customer data.
- C. Set the retention period for purge jobs.
- D. Block an individual participant from a purge.

ANSWER: C D

QUESTION NO: 4

Which of the following is a characteristic of Rate Tables?

- A. They always use attainment as the input.
- B. They can calculate step commissions only.
- C. They depend on selections in the credit rule to make calculations.
- D. They can calculate per-credit or aggregate commissions.

ANSWER: D

QUESTION NO: 5

What is the purpose of a classification rule?

- A. To match fields on classifier records with assigned Variables
- B. To organize products into categories
- C. To define the details of the category hierarchy
- D. To match fields on classifier records with fields on transactions

ANSWER: D

QUESTION NO: 6

Which of the following is a characteristic of Fixed Values?

- A. Fixed Values CANNOT be used in Rate Tables.
- B. Fixed Values can contain Formulas and Lookup Tables.
- C. A Fixed Value can hold multiple values, one for each period.
- D. A Fixed Value can act as a placeholder in a rule.

ANSWER: B

QUESTION NO: 7

What is the purpose of user role security? Note: There are 2 correct answers to this question.

- A. To manage permissions in workspaces
- B. To manage the security of the sales organization

- C. To manage the organizational reporting hierarchy
- D. To manage security within the system interface

ANSWER: A D

QUESTION NO: 8

What are the characteristics of end dating an object? Note: There are 2 correct answers to this question.

- A. If the Credit End and Process End fields on a position extend beyond the effective end date, the position continues to be processed.
- B. If you end date a position or participant, it is deleted from the system.
- C. If a participant has non-zero results data in a period, you can set the end date for the participant to the last day of the period.
- D. You can end date a position or participant version if there is NO results data associated with that version.

ANSWER: A B

QUESTION NO: 9

Which of the following can you accomplish within the Customizations workspace? Note: There are 2 correct answers to this question.

- A. Manage and create attributes.
- B. Create Business Units.
- C. Manage and create Variables.
- D. Create additional Classifier Types.

ANSWER: A D

QUESTION NO: 10

What must you do before you can run a Pay pipeline independently?

- A. Successfully complete the Classify, Allocate, and Reward stages.
- B. Only the Reward stage needs to be completed.
- C. Only the Allocate stage needs to be completed.
- D. Successfully complete a Compensate and Pay pipeline.

ANSWER: A